

OCTOBER

31

MONDAY

*"Today drop  
erased all  
previous  
gains"*

6 PM CALL

### **Market today: Today drop erased all previous gains**

*(Thien Bui - Ext: 1321)*

VNIndex lost 6.4 pts (-0.94%) and headed back to 675.8 pts. Among 30 largest marcap stocks, 21 stocks moved lower. HNIndex also retreated 0.7 pt (-0.95%) to close at 82.2 pts. We saw 15 decliners out of 30 stocks in HNX30 Index. Today drop erased all gains of 2 previous days.

Today, GAS (PetroVietnam Gas JSC) was the most influential stock that affected the downtrend of the market which contributed 1.69 points. GAS's stock price dropped 2.9% to VND 66,000. GAS's downtrend from the end of September until now partly reflects investors' impatience of the company's poor performance, especially the newest earnings results (3Q16 consolidated revenue decreased by 12%, reaching VND13,787 billion and PAT fell 59% to VND986 billion). Besides GAS, other oil & gas stocks also fell, the significant decline in earnings along with the information about the decrease in oil prices due to the meeting on last Saturday between OPEC member countries and non-OPEC members had not come to any agreement, as well as there will not have any discussion took place before November 30th – OPEC's annual meeting. Even within OPEC, Iraq had not agreed to cut the volume in a previous meeting.

In reverse, ROS continued to increase but its influence to VNIndex today was negligible. The information related to ROS that investors mentioned from last weekend is that ROS will be added into ETFs index tracking. **However, the short listed period (less than 6 months) until the review at the end of 2016 and early 2017 will be a barrier of adding this stock into the ETFs.**

*After two previous increasing sessions, the index returned to the familiar downtrend. Businesses earnings results had announced, hence the expectation to "hook" is no longer available. The remaining hope is that the VNIndex has continuously maintained the 670 points last week. Therefore, we still expect that the market will continue sideways in a range of 670-690 points and we have not seen anything clear motivation for the index to speed up passing through this zone.*

**About world news**, there will be a plenty of important events at the beginning of November. In particular, (1) Fed will have a meeting on the issue of interest rates on Thursday morning this week (Hanoi time). According to investors, raising interest rates just before the US president election is not feasible. Instead, due to the survey, up to 75% that Fed will raise interest rates in December. (2) BoJ will officially announce the monetary policy as well as a detail assessment about the steps of the new policy: control the interest rate curve. (3) Finally, the US president election results will be announced on November 8th.

### **Analyst Pin-board**

#### **October macro data preview: Steady growth, higher inflation and slowly currency depreciation**

*(Ha My Tran – Ext: 1309)*

*If you are interested in this content, please click [here](#) to view more detail.*

**RONGVIET RESEARCH – Q3/2016 EARNINGS RESULTS**

Unit: million VND

: latest updates

| Ticker | Q3/2016     |      |           |       | 9M2016      |      |           |       | Earnings surprise |
|--------|-------------|------|-----------|-------|-------------|------|-----------|-------|-------------------|
|        | Net revenue | %yoy | EAT       | %yoy  | Net revenue | %yoy | EAT       | %yoy  |                   |
| CAV    | 1,481,108   | -16% | 72,944    | 65%   | 4,197,161   | -2%  | 194,802   | 59%   | ☹️                |
| DGW    | 1,040,331   | -11% | 23,770    | -8%   | 2,791,430   | -14% | 55,970    | -35%  | ☹️                |
| MWG    | 11,126,422  | 67%  | 387,553   | 37%   | 30,776,000  | 76%  | 1,222,000 | 64%   | ☹️                |
| PLC    | 1,018,600   | -40% | 36,300    | -59%  | 3,326,470   | -37% | 145,330   | -47%  | ☹️                |
| PVD    | 1,189,347   | -68% | 9,920     | -98%  | 4,539,849   | -62% | 85,827    | -95%  | ☹️                |
| PVS    | 4,772,021   | -30% | 124,552   | -67%  | 13,917,549  | -28% | 816,051   | -37%  | ☹️                |
| VNM    | 12,204,690  | 16%  | 2,549,415 | 20%   | 34,986,729  | 18%  | 7,535,543 | 28%   | 😊                 |
| HBC    | 2,937,359   | 48%  | 180,268   | 1578% | 7,002,536   | 99%  | 319,513   | 476%  | 😊                 |
| GMD    | 907,216     | -3%  | 96,145    | -7%   | 2,706,169   | 2%   | 284,172   | -8%   | ☹️                |
| CTI    | 254,193     | 21%  | 26,829    | 13%   | 815,939     | 48%  | 81,820    | 60%   | ☹️                |
| REE    | 937,664     | 51%  | 264,184   | 25%   | 2,357,743   | 19%  | 535,317   | -13%  | ☹️                |
| TDH    | 334,665     | 110% | 7,437     | -57%  | 743,445     | 36%  | 69,594    | 770%  | 😊                 |
| BCI    | 29,758      | -55% | (33,594)  | -120% | 130,141     | 11%  | (9,321)   | -105% | ☹️                |
| HUT    | 787,820     | 346% | 138,884   | 871%  | 1,973,987   | 213% | 298,289   | 674%  | 😊                 |
| VNR    | 138,888     | -19% | 62,371    | -26%  | 441,293     | -6%  | 173,272   | -11%  | ☹️                |
| PGI    | 416,970     | 6%   | 22,029    | 18%   | 1,353,803   | 7%   | 86,886    | 19%   | ☹️                |
| CHP    | 117,118     | -4%  | 22,990    | 48%   | 290,686     | -33% | 24,757    | -83%  | ☹️                |
| PTB    | 806,529     | 6%   | 65,338    | 10%   | 2,561,775   | 22%  | 171,279   | 42%   | ☹️                |
| BMP    | 879,538     | 15%  | 194,244   | 69%   | 2,478,640   | 20%  | 539,649   | 39%   | 😊                 |
| TCM    | 790,224     | -2%  | 39,667    | 13%   | 2,307,613   | 8%   | 89,458    | -32%  | ☹️                |
| C32    | 132,350     | 0%   | 25,742    | 24%   | 366,168     | -1%  | 75,032    | 22%   | ☹️                |
| CNG    | 227,701     | -3%  | 26,104    | -15%  | 666,167     | -4%  | 84,914    | -4%   | ☹️                |
| CSM    | 787,464     | -6%  | 56,369    | -47%  | 2,278,842   | -18% | 180,127   | -15%  | ☹️                |
| CTD    | 5,316,662   | 39%  | 365,987   | 74%   | 13,461,691  | 64%  | 961,440   | 132%  | ☹️                |
| CVT    | 292,674     | 56%  | 29,367    | 71%   | 724,642     | 50%  | 88,352    | 99%   | ☹️                |
| DHG    | 916,797     | -7%  | 163,417   | 0%    | 2,607,933   | 6%   | 470,579   | 11%   | ☹️                |
| DNP    | 388,015     | 46%  | 14,946    | 38%   | 1,079,784   | 65%  | 65,309    | 84%   | ☹️                |
| DPM    | 1,558,398   | -20% | 203,463   | -50%  | 6,246,950   | -16% | 989,463   | -16%  | ☹️                |
| DRC    | 794,866     | 1%   | 83,218    | -2%   | 2,428,455   | -1%  | 281,795   | -2%   | ☹️                |

|            |            |      |           |      |            |      |           |       |    |
|------------|------------|------|-----------|------|------------|------|-----------|-------|----|
| <b>GAS</b> | 13,787,161 | -12% | 2,317,373 | -58% | 43,592,454 | -7%  | 4,008,745 | -46%  | ☹️ |
| <b>HAH</b> | 136,990    | 8%   | 24,316    | -43% | 367,277    | -2%  | 96,536    | -15%  | ☹️ |
| <b>HPG</b> | 8,142,079  | 19%  | 1,606,208 | 55%  | 23,332,716 | 15%  | 4,656,408 | 59%   | ☹️ |
| <b>HT1</b> | 2,113,937  | 11%  | 257,988   | 87%  | 6,041,934  | 8%   | 629,036   | 18%   | 😊  |
| <b>IMP</b> | 215,229    | 17%  | 23,065    | 31%  | 644,335    | 2%   | 63,684    | -10%  | ☹️ |
| <b>KSB</b> | 236,771    | 28%  | 63,986    | 80%  | 641,437    | 17%  | 153,861   | 59%   | 😊  |
| <b>LAS</b> | 652,555    | 6%   | 26,898    | -9%  | 2,183,000  | -20% | 88,000    | -57%  | ☹️ |
| <b>NCT</b> | 162,838    | -14% | 62,809    | -15% | 511,829    | -15% | 205,213   | -19%  | ☹️ |
| <b>NKG</b> | 2,505,000  | 76%  | 147,222   | 294% | 6,478,169  | 65%  | 453,887   | 342%  | ☹️ |
| <b>NNC</b> | 148,226    | 11%  | 44,778    | 18%  | 414,047    | 18%  | 135,46    | 54%   | ☹️ |
| <b>NT2</b> | 1,509,985  | 18%  | 164,778   | 139% | 4,461,172  | -11% | 860,177   | 24%   | 😊  |
| <b>PAC</b> | 552,165    | 14%  | 31,903    | 15%  | 1,576,655  | 7%   | 81,950    | 24%   | 😊  |
| <b>PGD</b> | 1,212,984  | 1%   | 18,767    | 0%   | 3,240,696  | -14% | 214,056   | 12%   | ☹️ |
| <b>PGS</b> | 1,389,827  | 44%  | 29,712    | 19%  | 3,441,946  | 17%  | 321,913   | 201%  | 😊  |
| <b>PNJ</b> | 1,982,118  | 10%  | 111,249   | 149% | 5,920,324  | 5%   | 355,782   | 132%  | ☹️ |
| <b>PPC</b> | 1,266,336  | -29% | 673       | -99% | 4,488,916  | -26% | (348,016) | -178% | 😊  |
| <b>PVB</b> | 1,435      | -99% | (37,780)  | 84%  | 4,097      | -99% | (53,250)  | -145% | ☹️ |
| <b>SHF</b> | 210,714    | -10% | 97,887    | -20% | 341,315    | -18% | 44,721    | -61%  | 😊  |
| <b>SKG</b> | 98,056     | 21%  | 58,592    | 22%  | 288,463    | 22%  | 177,494   | 29%   | ☹️ |
| <b>TCL</b> | 209,986    | 0%   | 22,568    | -15% | 585,558    | 5%   | 65,826    | 0%    | ☹️ |
| <b>VCB</b> | 4,488,492  | -3%  | 1,641,511 | 3%   | 13,645,924 | 24%  | 3,635,048 | 39%   | 😊  |
| <b>VFG</b> | 614,079    | 12%  | 37,015    | -7%  | 1,742,656  | 10%  | 114,640   | 5%    | ☹️ |
| <b>VNS</b> | 1,183,977  | 6%   | 91,870    | -6%  | 3,441,335  | 7%   | 241,105   | 6%    | ☹️ |
| <b>VTO</b> | 297,004    | -15% | 21,846    | 555% | 896,026    | -10% | 72,809    | 143%  | ☹️ |

## RONG VIET NEWS

| COMPANY REPORTS                                        | Issued Date                       | Recommend                      | Target Price |
|--------------------------------------------------------|-----------------------------------|--------------------------------|--------------|
| NNC – Stone industry: Firm base for intermediate       | October 05 <sup>th</sup> , 2016   | Neutral – Long term            | 94,400       |
| REE – Buying opportunities open as earnings bottom out | September 29 <sup>th</sup> , 2016 | Accumulate – Long term         | 27,000       |
| CHP – Back to normal routine                           | September 29 <sup>th</sup> , 2016 | Accumulate – Intermediate term | 23,400       |
| VFG – Stable operation prevails over peers             | September 26 <sup>th</sup> , 2016 | Accumulate – Long term         | 112,000      |
| PPC – Unfavourable 2016                                | September 19 <sup>th</sup> , 2016 | Buy                            | 19,400       |

Please find more information at <http://www.vdsc.com.vn/en/companyReport.rv?categoryId=302>

## FUND CERTIFICATION INFORMATION

| Fund name | Trading Day | Subscription Fee (% of trading value) | Redemption Fee (% of trading value) | NAV per unit at valuation date | NAV per unit last valuation date | Change in NAV |
|-----------|-------------|---------------------------------------|-------------------------------------|--------------------------------|----------------------------------|---------------|
| VF1       | 12/10/2016  | 0.2% - 1%                             | 0.5%-1.5%                           | 28,910                         | 28,704                           | 0.72%         |
| VF4       | 12/10/2016  | 0.2% - 1%                             | 0%-1.5%                             | 12,941                         | 12,834                           | 0.83%         |
| VFA       | 07/10/2016  | 0.2% - 1%                             | 0%-1.5%                             | 6,404                          | 6,443                            | -0.61%        |
| VFB       | 07/10/2016  | 0.3% - 0.6%                           | 0%-1%                               | 13,550                         | 13,616                           | -0.48%        |
| ENF       | 07/10/2016  | 0% - 3%                               | 0%                                  | 14,759                         | 14,631                           | 0.87%         |
| MBVF      | 06/10/2016  | 1%                                    | 0%-1%                               | 12,307                         | 12,127                           | 1.48%         |
| MBBF      | 05/10/2016  | 0%-0.5%                               | 0%-1%                               | 13,262                         | 13,236                           | 0.20%         |
| VF1       | 12/10/2016  | 0.2% - 1%                             | 0.5%-1.5%                           | 28,910                         | 28,704                           | 0.72%         |
| VF4       | 12/10/2016  | 0.2% - 1%                             | 0%-1.5%                             | 12,941                         | 12,834                           | 0.83%         |

## ANALYSTS

### Truc Doan – Head of Research

+ 84 8 6299 2006 | Ext: 1308

[truc.dtt@vdsc.com.vn](mailto:truc.dtt@vdsc.com.vn)

### Lam Nguyen

+ 84 8 6299 2006 | Ext: 1313

[lam.ntp@vdsc.com.vn](mailto:lam.ntp@vdsc.com.vn)

### Thien Bui

+ 84 8 6299 2006 | Ext: 1321

[Thien.bv@vdsc.com.vn](mailto:Thien.bv@vdsc.com.vn)

### Ha My Tran – Deputy Manager

+ 84 8 6299 2006 | Ext: 1309

[my.tth@vdsc.com.vn](mailto:my.tth@vdsc.com.vn)

### Diem My Tran

+ 84 8 6299 2006 | Ext: 1311

[my.ttd@vdsc.com.vn](mailto:my.ttd@vdsc.com.vn)

### Kien Nguyen

+ 84 8 6299 2006 | Ext: 1320

[Kien.nt@vdsc.com.vn](mailto:Kien.nt@vdsc.com.vn)

### Hoang Nguyen

+ 84 8 6299 2006 | Ext: 1319

[Hoang.nh@vdsc.com.vn](mailto:Hoang.nh@vdsc.com.vn)

### Tai Nguyen – Deputy Manager

+ 84 8 6299 2006 | Ext: 1310

[tai.ntp@vdsc.com.vn](mailto:tai.ntp@vdsc.com.vn)

### Huong Pham

+ 84 8 6299 2006 | Ext: 1314

[huong.pt@vdsc.com.vn](mailto:huong.pt@vdsc.com.vn)

### Trinh Nguyen

+ 84 8 6299 2006 | Ext: 1331

[Trinh.nh@vdsc.com.vn](mailto:Trinh.nh@vdsc.com.vn)

### Hieu Nguyen

+ 84 8 6299 2006 | Ext: 1514

[Hieu.nd@vdsc.com.vn](mailto:Hieu.nd@vdsc.com.vn)

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity of this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2016 Viet Dragon Securities Corporation.

#### **IMPORTANT DISCLOSURES FOR U.S. PERSONS**

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Rosenblatt Securities Inc., 40 Wall Street 59th Floor, New York, NY 10005, a registered broker dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through VDSC. Rosenblatt Securities Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Rosenblatt Securities Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

#### **Ownership and Material Conflicts of Interest**

Rosenblatt Securities Inc. or its affiliates does not 'beneficially own,' as determined in accordance with Section 13(d) of the Exchange Act, 1% or more of any of the equity securities mentioned in the report. Rosenblatt Securities Inc, its affiliates and/or their respective officers, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Rosenblatt Securities Inc. is not aware of any material conflict of interest as of the date of this publication.

#### **Compensation and Investment Banking Activities**

Rosenblatt Securities Inc. or any affiliate has not managed or co-managed a public offering of securities for the subject company in the past 12 months, nor received compensation for investment banking services from the subject company in the past 12 months, neither does it or any affiliate expect to receive, or intends to seek compensation for investment banking services from the subject company in the next 3 months.

#### **Additional Disclosures**

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report. VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.

#### HEAD OFFICE

141 Nguyen Du St., Dist. 1, HCMC

**T** +84 8 6299 2006  
**F** +84 8 6299 7986  
**E** [info@vdsc.com.vn](mailto:info@vdsc.com.vn)  
**W** [www.vdsc.com.vn](http://www.vdsc.com.vn)

#### HA NOI BRANCH

2C Thai Phien St., Hai Ba Trung Dist.,  
Ha Noi City

**T** +84 4 6288 2006  
**F** +84 4 6288 2008  
**E** [info@vdsc.com.vn](mailto:info@vdsc.com.vn)  
**W** [www.vdsc.com.vn](http://www.vdsc.com.vn)

#### NHA TRANG BRANCH

50 Bis Yersin, Nha Trang City

**T** +84 058 3820 006  
**F** +84 058 3820 008  
**E** [info@vdsc.com.vn](mailto:info@vdsc.com.vn)  
**W** [www.vdsc.com.vn](http://www.vdsc.com.vn)

#### CAN THO BRANCH

95-97-99 Vo Van Tan St., Ninh Kieu Dist.,  
Can Tho City

**T** +84 0710 381 7578  
**F** +84 0710 381 7789  
**E** [info@vdsc.com.vn](mailto:info@vdsc.com.vn)  
**W** [www.vdsc.com.vn](http://www.vdsc.com.vn)

