Company Report|Construction

July, 2015

LICOGI 16 JSC (HSX- LCG)

A new cycle begins

- **2014: Focusing on assets restructure**
- **Interest expense continued to decline due to the restructuring of long-term debts**
- **Optimistic business outlook thanks to the demand growth of Power and Transport infrastructure construction**
- **Real Estate: Focusing on feasible projects**
- **2015: Positive earnings thanks to margin improvement of construction segment**

Outlook:

Licogi 16 (LCG) was founded in 2001 with main activities in the field of construction and real estate business. Compared to other companies in the construction sector, LCG is our attention thanks to the strength of experience in the field of infrastructure construction and construction capacity. In addition, demand for construction will increase rapidly with the highway project, the planning schemes of power, seaports and airports, which will be supportive factors for LCG. Simultaneously, LCG currently has owned the large land-bank (~285 ha) with low capital cost in NhonTrach (Dong Nai) which are promising in the long term.

Financially, LCG is making significant improvements on business results; the debts have been restructured to improve the financial health of the company. Besides, the use of surplus to clear the accumulated losses in order to shorten the period of dividend payment from 2017 to 2016 is also a notable point for the LCG.

*With the combination of three valuation methods including the NAV, P/E and P/B, we determine the fair value of LCG is **9,500 VND/share**. Therefore, we recommend that investors can **ACCUMULATE** this stock in the **INTERMEDIATE TERM.***

Key financials

EoY (VND bn)	FY2012	FY2013	FY2014F	FY2015F
Net Revenue	284.9	1,265.8	279.8	1,441.9
% chg	*-58.7%*	*344.2%*	*20.0%*	*13.9%*
NPAT	-306.1	4.7	13.5	35.2
% chg	*n/a*	*n/a*	*8347.7%*	*650.6%*
EBIT margin (%)	-107.4%	0.4%	4.8%	2.4%
ROA (%)	-15.5%	0.2%		1.7%
ROE (%)	-32.4%	0.5%		3.7%
EPS (VND)	-5,505	62		462
Adjusted EPS (VND)	-5,505	62		462
Book value (VND)	14,113	12,406		12,846
Cash dividend (VND)	-	-		-
P/E (x)	-1.2	137.1		17.5
P/BV (x)	0.5	0.7		0.6

*Source: LCG, RongViet Securities, * Market price@ 13/07/2015*

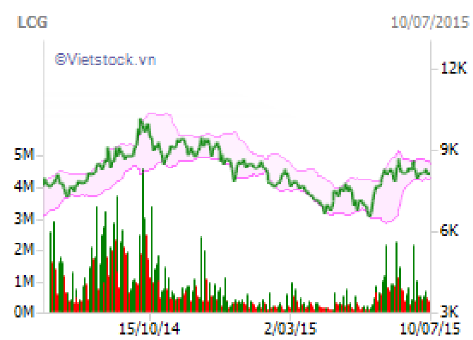
ACCUMULATE

Market price (VND)	8,100
Target price (VND)	9,500
Investment period	INTERMEDIATE TERM

Stock Info

Sector	Construction
Market Cap (VND bn)	618.0
Current Shares O/S	76,249,956
Beta	1.53
Free float (%)	75.0
52 weeks High*	10,200
52 weeks Low*	5,600
Avg. Daily Volume (20 sessions)	906,824

**Adjusted price*



Price peformance (%)

	3M	1Y	3Y
LCG	9.3	5.1	-18.0
Construction	15.0	56.2	n/a
VN30 Index	10.9	2.8	34.8
VNIndex	13.2	7.2	54.7

Major Shareholders (%)*

Lucerne Enterprise Ltd	19.4
Asean Smallcap Fund	5.6
Bùi Dương Hùng	4.3
Red River Holding	3.7
Mekong Holdings Ltd	3.7
Foreigner investor room (%)	13.0

** As of13/07/2015*

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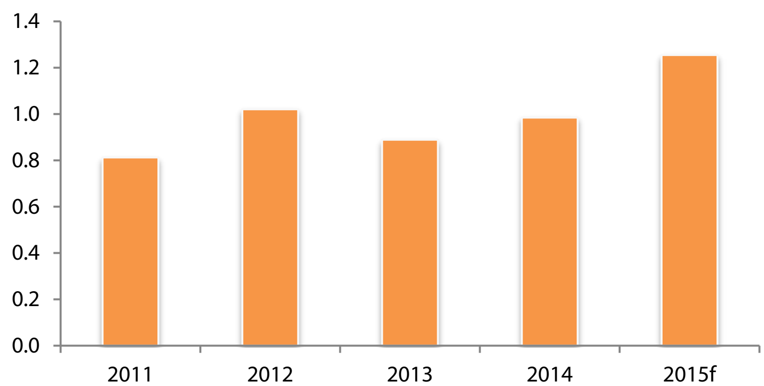
2014: Focusing on assets restructure

In 2014, the financial position of LCG has changed positively. The debts have been restructured. The cash flow from the successfully transfers of two projects, which were Sky Park Residence (VND143 bn) and 24A Phan Dang Luu Building (VND55 bn), helped the company to pay for long-term debt. Total outstanding bank loans of LCG have decreased significantly in 2014, from VND540.8 bn to VND408 bn, down 24.5%. In particular, the quick liquidity ratio of LCG has improved slightly from 0.89 to nearly 1 in 2014.

In 2015, LCG is expected to continue the transfer of inefficient projects/assets like Licogi College(VND72 bn) and machinery at the Sao Tho quarry (VND14 bn). If the transfer is successful, the company will have more cash flow to supplement the working capital for construction activities and investment in some promising real estate projects such as Hiep Thanh Residential, Ly Thuong Kiet New Urban Area.

Exhibit 1: The quick liquidity ratio (2011 -2015f)



Source: LCG, RongViet Research

Interest expense continued to decline due to the restructuring of long-term debts

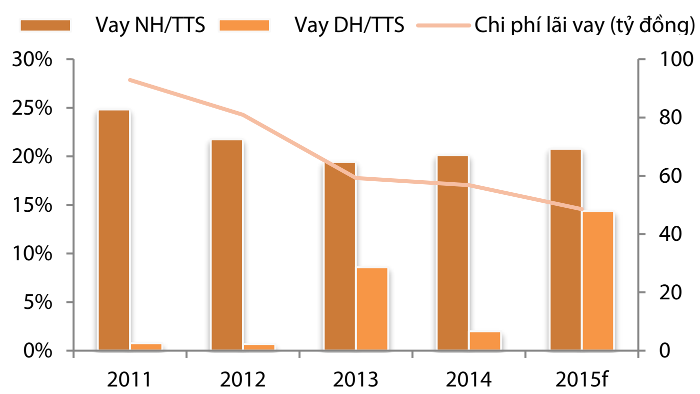
Total Liabilities/Total Assets reached its highest level at 55.6% in 2013 due to long-term loans increased by VND166.1 bn. This increase was caused by the investment in Licogi investment. However, as mentioned above, in 2014, the Company has used part of the assets transfer to pay for long-term debt. Thus, the 2014 long-term debt of LCG fell by VND129 bn compared with 2013, while interest expense decreased 4.2% to VND56.8 bn.

To support working capital for construction activities, the short-term debtshave accounted for about 60% of the outstanding balance of LCG for the last 5 years. As construction activities of Company will continue to grow further in 2015, short-term debt may increase by approximately 27% compared to 2014. However, because the forecast for long-ter debt are low in 2015, the average interest rate expected to drop 3.1bps, about 9%.

According to the 2015 plan, the Company will issue 300 million bonds with interest rates not higher than 12% in order to invest in the Hiep Thanh project, Dong Nai. The implementation is expected to be released in Q4/2015. Therefore, the average interest rate will begin to rise from 2016. With conservative assumptions of interest rate bonds issued at 12%, the average interest rate in 2016 will be increased slightly to 9.7%.

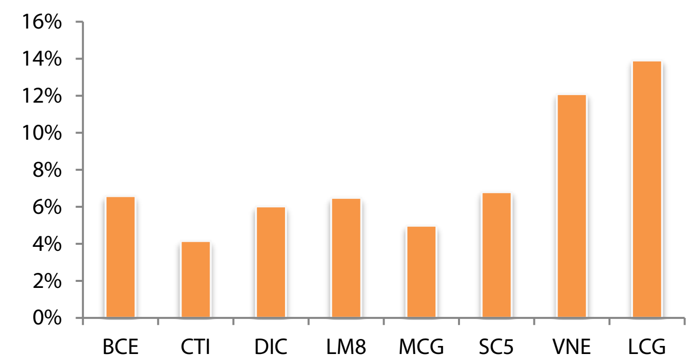
Although the forecasted interest expense continued to decline in 2015, the financial expensesare likely to increase slightly due to a provision of VND16 bn Co. Biofuels Orient (associated company) and VND4 bn for losses from 10% divestment of Licogi 166 (LCS).

Exhibit 2: Movement of debts 2011-2015f



Source: LCG, RongViet Research

Exhibit 3: Interest Expenses/Total Debts of some Companies within industry

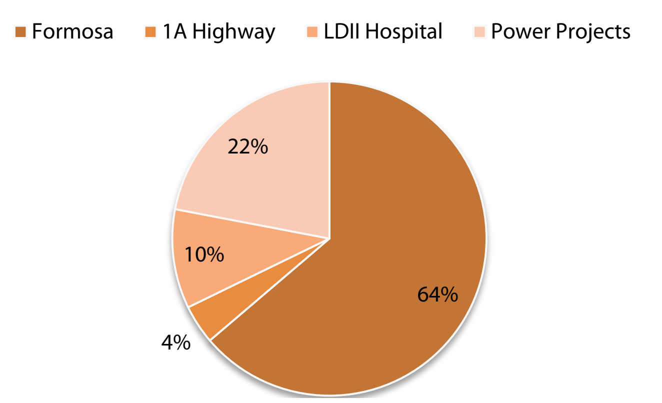


Source: LCG, RongViet Research

Optimistic business outlook thanks to the demand growth of Power and Transport infrastructure construction

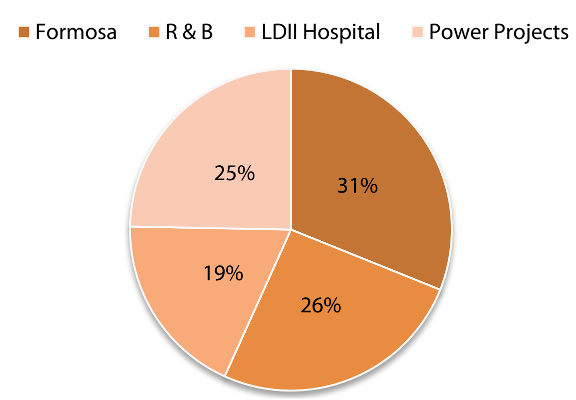
Construction plays a major role in total revenue of LCG. However, due to tough time of economic in general and of real estate market in specific, proportion of construction income decreased from 89% in 2012 to 73% in 2014. Since 2015 – 2020, construction activities of LCG will focus on electrical and infrastructure constructions. Revenue growth rates of LCG are expected to be positive as construction projects in these two areas are forecasted higher.

Exhibit 4: Structure of construction revenue 2014



Source: LCG, RongViet Research

Exhibit 5: Structure of construction revenue 2015 (plan)



Source: LCG, RongViet Research

Prospects from electrical constructions

For electrical constructions sector, main target will be thermal power plants which use coals as input and proportion of this type of production will increase gradually from 2011 – 2030. Specifically, thermal power will account for 46.8% and 56.8% in 2030. Some thermal power projects have already been set up with total investment of USD13.3 bn (~VND290.1 trillion).

Exhibit 6: Power Sector Planning 2030

Power	Wattage (bn kWh)
Hydro power	64.6
Coal thermal	392.0
Gas thermal (3.9% LNG)	100.1
Others	138.3

Source: LCG, RongViet Research

Exhibit 7: Thermal power projects

Projects	Investment (USD bn)
Vinh Tan 4	1.5
Thai Binh	1.3
Vung Ang 2	2.5
Long Phu 2	2.0
Long Phu 3	5.0
Duyen Hai 3	1.0

Source: LCG, RongViet Research

Investment for electrical infrastructure will be developed in parallel with power plants development. Currently, extra voltage electricity grids investment is mainly 500kv cable. The planned volume of high voltage transmission network from 2011 to 2030 will be 13,300 kms (500kV) and 26,514 kms (220kV). Total investment in this period is VND2,359 billion, an average of VND135 trillion/year.

LCG is advantageous in bidding for these projects thanks to its experience in this field. In the past, the company undertook several projects such as A Vuong, Ban Chat, Dong Nai 3, Ba Ha plants in which it was in charge of important categories like sewage diversion, intake gate, and concrete. So far, 8/14 contracts have came from power sector with total value of VND 375.7 billion. Among them, the highlight is a subcontract to Vinh Tan thermal power plant, which was signed in 1Q2015 with total value of VND100.8 billion.

Exhibit 8: Power Construction Contract 2015

Projects	Contract value (VND bn)
Vinh Tân 4 thermal power	100.8
Cau Bong Cu Chi power station	50.6
Nhon Trach power station	58.7
Bau Dung power station	23.3
Tan Thoi Hiep power station	21.1
Hiep Phuoc power station	22.0
Mo Cay 220kV power station	81.4
Thanh Dong Thoai Son power line	17.9

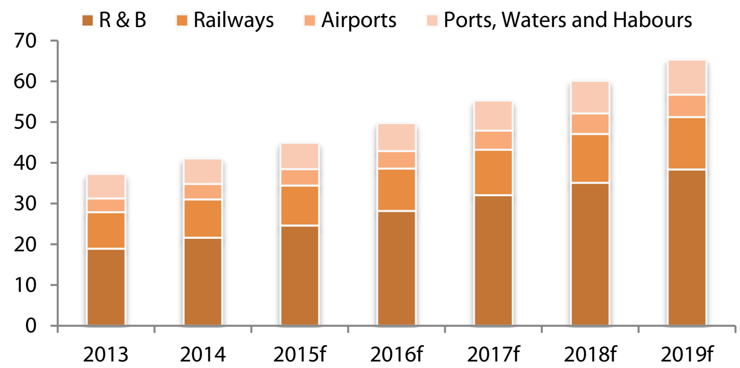
Source: LCG, RongViet Research

Prospects from traffic infrastructure

Workload for this sector is considerably huge. By 2020, 2,308 km highway will have been finished (the most conservation scenerio of MOT's plan). However, there has been only 567 km completed until 2014. By the end of 2015, it is expected to reach target of 700 km. To construct 75% left, total capital expenditure needed is VND319 trillion, 46% of which is from state budget.

To raise capital from private sector, Government issued Decree 15 on PPP investment beside other traditional funding BT and BOT. Not only does Decree 15 solve state budget difficulty but it also creates chances for construction companies like LCG.

Exhibit 9: Transport infrastructure industry value (VND trillion)



Source: BMI

In 2014, LCG successfully issued 20 million shares to establish a joint-venture BOT 38 with two other parters, Import Corporation and Vinaconex 2. Total contribution of LCG is VND72.5 billion, accounts for 29%. LCG participation in BOT 38 is highly appreciated as it helps to improve the "gains/losses from joint venture companies". BOT 38 is renovating and upgrading QL38, connection between QL1 and QL5 in form of BOT contract. LCG is responsible for bidding pack 11 and 13, which have just been signed in 1Q2015 with total value of VND183.5 billion. Moreover, LCG is also upgrading QL1A (in Quang Tri) with total value of VND124.5 billion.

Real Estate: Focusing on feasible projects

2014 was another tough year for real estate companies. M&A of real estate projects only strengthen cash flow and restructured debts without creating revenue streams. In 2015, LCG will concentrate on completing legal procedures, site clearance and investing in landmarks to wait for opportunities from 2 projects.

Hiep Thanh projects, District 12 – Positive signal for the recoverability of capital

LCG will increase its ownership in Construction & Trading 12 Ltd.up to 80%. This is the company which directly runs Hiep Thanh project in district 12 with total area of 12.5 ha. Advantage of Hiep Thanh project is 10 ha of available land and the other 2.5 ha under local people's current use will be compenstated.

In the beginning of 2015, LCG reached an agreement in compensation of this land. LCG plans to push forward this project with estimated revenue of VND60 billion for this year. However, there are two things must be done before doing so: legal procedures completion and infrastructure construction, which will consume lots of time. Thus, we believe that the possibility of recording revenue for FY2015 is not high. Beside, sales of VND60 billion are likely from the sale of land at a discount price for people in this area (compensation) so the record (if any) will not bring profit to LCG. In a conservation scenario, we assume LCG will only book 5% revenue from this project in 2015.

Exhibit 10: Hiep Thanh project location, disctric 12

Source: RongViet Research

Dien Phuoc project, Nhon Trach, Dong Nai – Focus on investment to take advantage of low cost at the moment

LCG will issue bonds with total value of VND300 billion in this year to fund for Dien Phuoc residence in Dong Nai. This is another project from large land-bank in Nhon Trach of LCG. LCG invests in such project to take advantage of low investment cost as well as anticipation of major transport infrastructure projects being completed as Long Thanh airport and ring road 3 Tan Van – Nhon Trach (to be deployed in this year). However, this is quite a risky move because Nhon Trach region still lacks of connection infrastructure and surround utilities.

Exhibit 11: Updating proress/orientation of real estate projects

No.	Projects	Location	Scale	Investment	Progress/Orientation
1	Ly Thuong Kiet NUA	Bao Loc, Lam Dong	17ha	VND535 bn	Conducting market research, business plan development, scheduled for construction and infrastructure business in one part of the land.
2	Hiep Thanh	District 12, HCM	12.5ha	VND650 bn	Focus on legal clearance compensation. Implementation of legal procedures. Implementation the infrastructure construction and sales to recover capital.
3	Long Tan 50ha	Đong Nai	50ha	VND182 bn	Sold and being hand over the certificates of land use rights for customers.
4	Long Tan 27ha	Đong Nai	27ha	VND105 bn	Sold and being hand over the certificates of land use rights for customers.
5	Long Tân – Phu Hoi 83ha, coporate with VinaCapital	Đong Nai	84ha	USD16.8 ml	Handed the legal documents of project and clear land for Joint Venture.
6	Dien Phuoc	Đong Nai	95ha	VND1.000 bn	Continued implementation of building ideas and planning work for the entire project 1/500. Research on attracting fund for the project. Conduct site clearance compensation, expected to be implemented in 2 years from 2015 to 2016, fresh land for the business in 2017-2020.
7	Nam An	Binh Tan district, HCM	7,082m2	VND420 bn	Complete the procedures for stopping the condominium and converted to sells plots. Perform construction and infrastructure business to recover capital.
8	Thinh Liet	Ha Noi			Transfer of equity participation under contract for other partners in the system of the Company.
9	Phuoc Thien	Đong Nai			Complete the transfer from partners. Implementation of legal procedures for investment approval.

Source: LCG, RongViet Research

2015: Positive earnings thanks to margin improvement of construction segment

According to the 2015 plan, the construction Revenue is VND, up 21.5% compared with 2014 plan, including contributions from Formosa project (25%), transport infrastructure projects (21%) and power projects (20%). Besides continuing to implement the projects from 2014 including Formosa project, upgrade of Interstate Highway 1A in Quang Tri, Lam Dong II hospital, there are some additional projects such as BOT 38 (Package 11, 12, 13), Vinh Tan 4 Thermal Power plant, and Ha Tinh Posco project. We can see the volume of construction of the power sector remains quite good and this is the business segment has a higher gross profit margin than other construction activities because of the high specificity. Consequently, gross profit margin of construction segmentis forecasted to increase slightly to 11.3% in 2015.

Besides, as mentioned above, the ability to recognize the majority of revenue from projects Hiep Thanh likely move through 2016. In addition, the influence of the joint venture companies to earnings will be reduced in 2015 when LCG divest from Licogi 166 (10%) and Licogi 16.1 (10%).

Thereby, total revenue in 2015 projected to reach VND1,442 bn, about 98.3% of the plan and up 13.9% compared with 2014. The corresponding PAT is VND35.2 bn, equivalent to EPS of VND462/share.

In Q1/2015, LCG has recorded positive revenue at VND279.8 bn and PAT of VND13.5 bn, up 1.2 times and 84,5 times from the same period last year. Growth in revenue and profit after tax of the company had a large difference due to financial expenses of businesses fell more than VND8 bn, about 53.9% over the same period. In addition, the gross profit margin also improved, 14% versus 10% of last year.

Exhibit 12: Progress of revenue record Q1/2015 and 2015 plan from construction contracts

Projects	Q1/2015 Rev. (VND bn)	2015 plan (VND bn)
Direct projects	264.3	1,001.4
+ Vinh Tan 4 thermal power		*90.9*
+ BOT 38 (package 11, package13)	*10.0*	*187.8*
+ Formosa	*154.3*	*376.0*
+ Upgrade of Interstate highway 1A – Quang Tri	*28.7*	*122.5*
+ Lam Dong II Hospital	*71.3*	*224.3*
Power projects	39.6	207.6
+ Cau Bong Cu Chi power station	*2.3*	
+ Nhon Trach power station	*17.7*	
+ Bau Dung power station	*3.9*	
+ Tan Thoi Hiep power station	*1.9*	
+ Hiep Phuoc power station	*1.7*	
+ Mo Cay 220kV power station	*11.0*	
+ Thanh Dong Thoai Son power line	*1.1*	
Others	1.7	267.0
+ Sabeco manufacture	*0.3*	
+ Infrastructure of Hiep Thanh	*1.4*	
Total	**305.6**	**1,476.1**

Source: RongViet Research

Exhibit 13: Key assumptions

Particulars	Forecast after adjustment	
	FY2015E	FY2016F
Revenue growth (%)	14%	10%
Profit margin (%)	11%	13%
EBIT margin (%)	6%	8%

Source: RongViet Research

Valuation

To determine the fair price for LCG, we have incorporated the method of net asset value (NAV) and comparison method (P/E & P/B). Specifically, for the NAV method, because two real estate projects, which are Hiep Thanh project and Dien Phuoc project, we conducted a revaluation of two projects, which include all costs invested in. For Hiep Thanh project, because the project is currently under Construction & Trading 12 Ltd., so the value of assets after valuation will affect the long-term financial investment of LCG. For comparison method (P/E & P/B), LCG will be referenced with a number of businesses listed within industry, with P/B and P/E of 1.0 and 11.1, respectively (counting as at 13/07/2015).

Exhibit 14: Revaluation of LCG's real estate projects (VND bn)

Projects	Book value	Revaluation	Methods
Nhon Trach 27ha	85.2	85.2	BV
Bao Loc	70.4	70.4	BV
Dien Phuoc	57.4	49.0	NAV
Nam An	57.2	57.2	BV
Nhon Trach 50ha	34.9	34.9	BV
Hiep Thanh	42.7	50.9	NAV
Total	**347.8**	**347.6**	

Source: RongViet Research collected and estimated

Exhibit 15: Revaluation of LCG's equity (VND bn)

Particulars	31/12/2014	Revaluation
Cash and cash equivalents	30.5	30.5
Short-term receivables	688.7	688.7
Inventories	405.0	389.6
Other short-term assets	61.6	61.6
Fixed assets	179.2	179.2
Long-term investments	464.0	472.1
Other long-term assets	8.1	8.1
Goodwill	9.6	9.6
Total assets	**1,846.6**	**1,839.3**
Deduct		
Liabilities	862.6	862.6
Minority shareholder's interest	38.0	38.0
Net asset value	**945.9**	**938.6**
Total outstanding shares	76,249,956	76,249,956
Net asset value per share (VND)	**12,406**	**12,309**

Source: RongViet Research collected and estimated

Exhibit 16: P/B and P/E of listed construction companies

Tickers	Market capital (VND bn)	P/B (*)	P/E (*)
BCE	243	0.7	12.0
C32	351	1.2	4.4
CDO	458	1.8	23.2
CTI	469	1.0	16.7
DIC	213	0.6	21.0
HTI	347	1.0	8.4
LM8	227	1.1	5.0
MCG	302	0.5	7.8
PXI	249	0.7	7.2
SC5	357	1.0	9.7
VNE	857	1.1	7.1
Average		**1.0**	**11.1**

Source: RongViet Research collected, (*) as at 13/07/2015

Exhibit 17: Valuation model

Method	Price (VND)	Proportion	Average (VND)
NAV	**12,309**	40%	**4,924**
P/B	**12,437**	20%	**2,487**
P/E	**5,149**	40%	**2,059**
Average price			**9,471**

Source: RongViet Research

Outlook

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Unit: billion VND

INCOME STATEMENT	FY2013	FY2014	FY2015F	FY2016F
Revenue	284.9	1,265.8	1,441.9	1,583.6
COGS	259.0	1,169.7	1,278.4	1,385.1
Gross profit	**25.9**	**96.1**	**163.5**	**198.4**
Selling Expense	6.3	27.9	31.8	34.9
G&A Expense	66.2	39.1	40.7	44.7
Finance Income	8.3	11.3	9.5	8.4
Finance Expense	65.6	56.6	68.4	78.0
Other profits	-76.5	4.8	2.3	2.3
PBT	**-294.4**	**-11.6**	**34.4**	**51.5**
Prov. of Tax	13.4	0.1	1.7	11.3
Minority's Interest	-1.7	-16.4	-2.6	-4.6
NPAT	**-306.1**	**4.7**	**35.2**	**44.7**
EBIT	**-235.2**	**45.2**	**82.9**	**129.7**
EBITDA	-259.2	15.7	114.0	163.8

Unit:%

FINANCIAL RATIO	FY2013	FY2014	FY2015F	FY2016F
Growth				
Revenue	-58.7	344.2	13.9	9.8
Operating Income	-187.6	-162.6	212.5	30.6
EBITDA	1260.2	-106.1	626.7	43.7
EBIT	-612.2	-119.2	83.3	56.4
PAT	736.8	-101.5	650.6	26.9
Total Assets	-4.1	-4.6	21.1	3.2
Equity	-27.5	19.2	3.5	0.5
Internal growth rate	-32.4	0.5	3.7	0.7
Profitability				
Gross profit/Revenue	9.1	7.6	11.3	12.5
Operating profit/ Revenue	-16.3	2.3	6.3	7.5
EBITDA/ Revenue	-91.0	1.2	7.9	10.3
EBITDA/ Revenue	-82.5	3.6	5.8	8.2
Net margin	-107.4	0.4	2.4	2.8
ROAA	-15.5	0.2	1.7	2.0
ROIC or RONA	-20.9	4.3	7.0	9.8
ROAE	-32.4	0.5	3.7	4.6
Efficiency (x)				
Receivable Turnover	0.4	1.8	2.1	2.1
Inventory Turnover	0.8	3.1	3.0	2.9
Payable Turnover	0.6	2.5	3.0	3.1
Liquidity (x)				
Current	1.3	1.5	1.8	1.7
Quick	0.9	1.0	1.3	1.2
Solvency				
Total Debt/Equity	133.9	88.9	125.5	132.4
Current Debt/Equity	47.3	39.3	48.6	53.1
Long-term Debt/ Equity	20.9	3.9	32.0	30.5

Unit: billion VND

BALANCE SHEET	FY2013	FY2014	FY2015F	FY2016F
Cash and equivalents	21	31	369	304
Short-term investment	0	0	0	0
Receivables	682	689	705	775
Inventories	357	405	460	499
Other current assets	87	62	68	68
Total Current Asset	**1,147**	**1,186**	**1,603**	**1,646**
Tangible Fixed Assets	85	82	89	115
Intangible Fixed Assets	31	8	8	7
Construction in Progress	239	89	89	89
Investment Property	0	0	0	0
Long-term Invest ment	406	464	439	439
Other long-term assets	15	8	8	10
Goodwill	12	10	10	10
Long-term Asset	**789**	**661**	**633**	**661**
Total Asset	**1,936**	**1,847**	**2,236**	**2,306**
Payables	314	283	240	260
Other current liabilities	200	138	195	214
Current Debt	376	371	476	523
Long-term Debt	166	37	313	300
Other long-term liabilities	7	11	5	6
Total Liability	**1,063**	**841**	**1,230**	**1,303**
Owner's Equity	**794**	**946**	**980**	**985**
Capital	562	762	762	762
Retained Earnings	-281	-277	33	38
Funds & Reverses	122	122	122	123
Others	**0**	**0**	**0**	**0**
Total Equity	**794**	**946**	**980**	**985**
Minority's Interest	54	38	27	19
TOTAL RESOURCES	**1,911**	**1,824**	**2,236**	**2,306**

CASHFLOWSTATEMENT	FY2013	FY2014	FY2015F	FY2016F
Pretax Income	-294.4	-11.6	34.4	51.5
-Depreciation	24.0	29.5	31.1	34.1
-Adjustments	*192.3*	*52.9*	*-50.0*	*-50.0*
+/- Working capital	18.9	-34.6	-72.7	-78.9
Net Operating CF	**-59.3**	**36.3**	**-57.2**	**-43.3**
+/- Fixed Asset	-74.3	17.1	-32.3	-55.0
+/- Deposit, equity investment	48.2	-60.2	-25.4	-51.8
Interest, cash dividend, shared profits received	0.9	2.6	45.0	45.0
Net Investing CF	**-25.2**	**-40.5**	**-12.7**	**-61.9**
+/- Capital	4.8	147.4	-276.7	0.0
+/- Debt	89.0	-133.5	431.6	83.3
Dividend paid + Other exp. from retained profits	0.0	0.0	0.0	0.0
Net Financing CF	**90.5**	**13.8**	**408.5**	**40.2**
+/- cash & equivalents	6.1	9.6	338.6	-64.9
Beginning cash & equivalents	**14.9**	**20.9**	**30.5**	**369.2**
Impact of exchange rate	0.0	0.0	0.0	0.0
Ending cash & equivalents	**20.9**	**30.5**	**369.2**	**304.3**

COMPANY REPORT

This report is created for the purpose of providing investors with an insight into the discussed company that may assist them in the decision-making process. The report comprises analyses and projections that are based on the most up-to-date information with the objective which is to determine the reasonable value of the stock at the time such analyses are performed. Through this report, we strive to convey the complete assessment and opinions of the analyst relevant to the discussed company. To send us feedbacks and/or receive more information, investors may contact the assigned analyst or our client support department.

RATING GUIDANCE

Ratings / Return Potential	BUY	ACCUMULATE	NEUTRAL	REDUCE	SELL
Intermediate- term (up to 6 months)	>20%	10% to 20%	-5% to10%	-15% to- 5%	<-15%
Long-term (over 6 months)	>30%	15% to 30%	-10% to 15%	-15% to -10%	<-15%

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RongViet Securities Corporation (RongViet) was established in 2007, licensed to perform the complete range of securities services including: brokerage, financial investment, underwriting, financial and investment advisory and securities depository. RongViet now has an operating network that spreads across the country. Our major shareholders, also our strategic partners, are reputable institutions, i.eEximbank, Satra, Viet Dragon Fund Management, etc... Along with a team of the professional and dynamic staffs, RongViet has the man power as well as the financial capacity to bring our clients the most suitable and efficient products and services. Especially, RongViet was one of the very first securities firms to pay the adequate attention to the development of a team of analysts and the provision of useful research report to investors.

The **Analysis and Investment Advisory Department** of RongViet Securities provides research reports on the macro-economy, securities market and investment strategy along with industry and company reports and daily and weekly market reviews

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