

OCTOBER

27

FRIDAY

6PM CALL

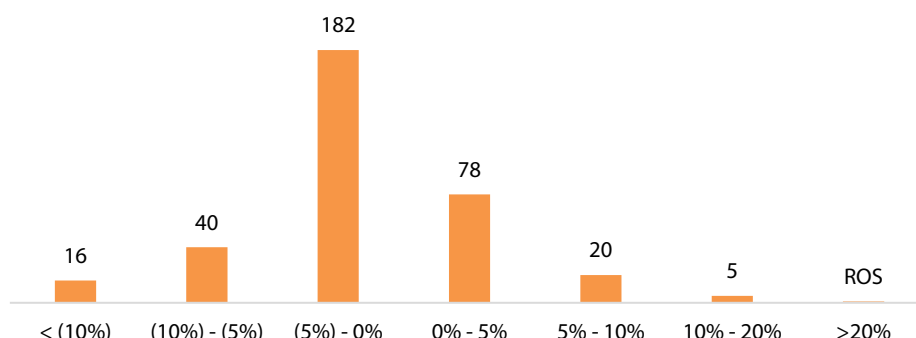
Market today: Market Up, Portfolio Performance Down

(Hieu Nguyen – Ext: 1514)

As we mentioned in yesterday's 6pm, an increase of large-cap stocks along with ROS has indeed led the VN-Index to rise strongly by 1.24% to 840.37 points. Thanks to that, the market created a feeling that it performed relatively well with 154 gainers against 125 decliners, although most of the time most of the stocks were as deeply in red. But the business results continue to be released and supports the rally of some stocks such as VJC (+ 3.3%) or REE (+ 4.5%).

At the end of this week, the VNIndex advanced from 826.84 to 840.37 points, equivalent to an increase of 1.6%. Nevertheless, we are not convinced by that rally as it was attributed to only one stock – ROS (up from VND 141,300 to VND 196,000, equivalent to a 39% gain in just one week). Most market participants may experience that their portfolio performance has not improved despite the rally. Therefore, it seems better to forget about the current market movement at the present and focus on individual stocks.

Figure: Although the VNIndex Increased, Decliners Overwhelmed Gainers



*“Market Up,
Portfolio
Performance
Down”*

Corporate news updates:

QNS has released Q3 2017 financial statement with VND2,011B in revenue (+ 4.1% YoY). However, the gross margin has dropped from 30.6% (Q3 2016) to 23.7% (Q3 2017) that led to a 19.2% fall in gross profit. The bad business result mainly came from the sugar segment. In details, sugar segment recorded -VND26,1B in gross profit. Meanwhile, soymilk consumption volume slightly increased by 4%, compared to the 2017 guideline of 10%. As a result, net profit in Q3 2017 decreased by 38% to VND194B.

BID: For 9M 2017, total operating income before risk provision was over VND7,400B, up 1.5 times over the same period last year. Of which, net interest income was over VND9,000B (+39% YoY); net income from services was VND730B (+29% YoY). However, due to the increase in risk provision in the third quarter, BID's profit slightly decreased over the same period. Specifically, the cost of risk provision in Q3 2017 was VND5,556B, and in 9M 2017 was VND11,887B (+ 70% YoY). As such, 9M's EBT was only VND5,555B and NPAT was VND4,309B, down 4% YoY and 7% YoY respectively.

REE: For 9M2017, revenue and NPAT of the company reached VND3,327B (+41% YoY) and VND1,039B (+113% YoY) respectively. Of which, M&E and Electricity recorded the strongest revenue growth of 58% YoY and 70% YoY, respectively. These 2 segments accounted for 68% of REE's revenue. These are also two of the top contributors to profit, with VND216B (+28% YoY) for M&E and VND480B (2016: VND-4B) for electricity. Rental income was stable

at VND212B (+0.9%). Notably, the Etown Central office building is entering the finishing phase and is currently undergoing rental marketing.

Analyst Pin-board

STK- Q3 2017 Business Updates

(Quang Vo – Ext: 1517)

If you are interested in this content, please click [here](#) to view more detail.

RONGVIET RESEARCH – 9M17 Results Update

Unit: VND Billion

Ticker	3Q17				9M17				Compared with our estimation
	Net Revenue	%YoY	PAT	%YoY	Net Revenue	%YoY	PAT	%YoY	
BFC	1,556	6%	72	-13%	4,779	6%	280	10%	☹
BMP	882	0%	120	-38%	2,619	6%	348	-36%	☹
CTD	7,641	44%	478	30%	18,185	35%	1,191	24%	☹
DHA	67	41%	16	117%	189	36%	48	59%	😊
DHG	902	-2%	138	-15%	2,710	4%	498	6%	☹
DQC	260	4%	24	-47%	678	-3%	74	-51%	☹
FPT	11,766	19%	744	-56%	31,000	14%	1,507	-14%	☹
GAS	15,085	9%	1,963	99%	47,489	60%	6,073	104%	☹
HPG	12,540	54%	2,139	33%	33,417	43%	5,613	21%	😊
HT1	1,933	-9%	94	-64%	5,982	-1%	318	-50%	☹
HTI	95	12%	15	-1%	267	-16%	62	28%	☹
IMP	251	16%	29	26%	751	17%	89	40%	☹
NKG	3,813	52%	206	40%	9,300	44%	557	23%	☹
NLG	375	-38%	72	39%	1,637	-2%	465	147%	☹
PGS	1,564	13%	31	3%	4,429	15%	85	-71%	☹
CHP	173	49%	67	193%	584	101%	265	971%	☹
NT2	1,137	-25%	34	-79%	4,687	5%	491	-43%	☹
PHR	463	30%	109	68%	1,121	45%	249	87%	😊
PPC	1,472	16%	152	22436%	4,630	3%	745	n/a	😊
SHP	212	1%	98	0%	433	27%	118	n/a	☹
STK	513	67%	18	146%	1,431	47%	67	71%	☹
TCM	902	14%	52	31%	2,449	6%	171	90%	☹
TNG	849	43%	46	56%	1,848	28%	88	26%	😊
VCB	7,288	20%	2,149	31%	14,586	-20%	6,379	26%	☹
VNM	13,297	9%	2,688	5%	38,758	11%	8,545	13%	😊
VSC	352	24%	72	19%	959	22%	190	0%	☹

Technical Analysis Recommendation

VN-Index jumped up strongly and broke above resistance (830) while HNX-Index increased negligible. Trading volumes decreased down to a low level. VN-Index may go higher thanks to large cap stocks. Traders should focus on stocks in VN30 group.

PORTFOLIO RECOMMENDED BY TECHNICAL ANALYSIS

Ticker	Price	Action	Buying date	Buying Price	Target Price 1	Target Price 2	Cut loss Price	Selling Date	Selling Price	Gain/ Loose	Duration
FPT	50.20	Hold	21/09/2017	49.40	54.00		47.00			1.62%	Intermediate
MBB	22.50	Hold	21/09/2017	22.10	25.45		20.75			1.81%	Intermediate
CHP	27.10	Hold	18/09/2017	26.90	29.00		25.00			0.74%	Intermediate
PHR	40.30	Hold	21/08/2017	40.20	44.00		38.00			0.25%	Intermediate
RDP	19.40	Hold	16/08/2017	20.80	24.00		19.50	26/10/2017	19.50	-6.25%	Intermediate
ITD	19.50	Hold	16/08/2017	19.50	22.00		18.00			0.00%	Long-term

Notes:

- **Buying Price** is the Close Price at Buying date. **Selling Price** may be the Target Price, Cut loss Price or Closing Price at Selling date depending on specific cases.
- **Target Price 2** will be updated when the stock passes Target Price 1.
- In the ex-rights date, the prices will also be adjusted accordingly
- Duration: **Short-term** is less than 01 month; **Intermediate-term** is from 01 to 03 months; **Long-term** is more than 03 months.

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
BMP - Facing up to Challenge of Rising Input Price	October 26 th , 2017	Neutral – 1 year	89,000
PVD - Temporarily Go Through the Gloomy Time	October 06 th , 2017	Neutral – 1 year	15,100
HAX - Rapid Growth Thanks To Expanding Market Shares	October 02 nd , 2017	Neutral – 1 year	42,300
DPM - 2019 – The Turning Point	September 29 th , 2017	Neutral – 1 year	22,400
KDF - An Attractive Business Model	September 28 th , 2017	Neutral – 1 year	68,000

Please find more information at <http://www.vdsc.com.vn/en/companyReport.rv?categoryId=302>

FUND CERTIFICATES INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VF1	19-10-17	0.25% - 0.75%	0% - 2.5%	16,076	16,170	-0.58%
VF4	19-10-17	0.25% - 0.75%	0% - 2.5%	16,076	16,170	-0.58%
VFA	13-10-17	0.25% - 0.75%	0% - 2.5%	15,693	15,677	0.10%
VFB	13-10-17	0% - 3%	0%	17,775	17,546	1.31%
ENF	12-10-17	1%	0%-1%	13,676	13,526	1.11%
MBVF	11-10-17	0%-0.5%	0%-1%	14,377	14,372	0.03%
MBBF	19-10-17	0.25% - 0.75%	0% - 2.5%	16,076	16,170	-0.58%

ANALYSIS & INVESTMENT ADVISORY DEPARTMENT

Truc Doan

Head of Research

truc.dtt@vdsc.com.vn
+ 84 28 62992006 (1308)

Ha My Tran

Deputy Manager

my.tth@vdsc.com.vn
+ 84 28 62992006 (1309)
• Macroeconomics

Lam Nguyen

Senior Strategist

lam.ntp@vdsc.com.vn
+ 84 28 6299 2006 (1313)
• Banking
• Conglomerates

Thien Bui

Senior Analyst

thien.bv@vdsc.com.vn
+ 84 28 6299 2006 (1321)
• Market Strategy
• Financial Services
• Personal Goods

Hoang Nguyen

Senior Analyst

hoang.nh@vdsc.com.vn
+ 84 28 6299 2006 (1319)
• Transportation
• Infrastructure
• Industrial Real Estates

Hieu Nguyen

Senior Analyst

hieu.nd@vdsc.com.vn
+ 84 28 6299 2006 (1514)
• Market Strategy
• Pharmaceuticals
• Durable Household Goods

Duong Lai

Senior Analyst

duong.ld@vdsc.com.vn
+ 84 28 6299 2006 (1522)
• Real Estates
• Building Materials

Vu Tran

Senior Analyst

vu.thx@vdsc.com.vn
+ 84 28 6299 2006 (1518)
• Oil & Gas
• Food & Beverage

Trinh Nguyen

Analyst

trinh.nh@vdsc.com.vn
+ 84 28 6299 2006 (1331)
• Steel
• Construction
• Technology

Quang Vo

Analyst

quang.vv@vdsc.com.vn
+ 84 28 6299 2006 (1517)
• Market Strategy
• Basic Materials
• Personal Goods

Son Phan

Analyst

son.pnt@vdsc.com.vn
+ 84 28 6299 2006 (1519)
• Utilities
• Natural Rubber

Thu Le

Analyst

thu.lta@vdsc.com.vn
+ 84 28 6299 2006 (1521)
• Automobiles and Parts

Ha Tran

Assistant

ha.ttn@vdsc.com.vn
+ 84 28 6299 2006 (1526)

DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity of this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2016 Viet Dragon Securities Corporation.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Rosenblatt Securities Inc., 40 Wall Street 59th Floor, New York, NY 10005, a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through VDSC. Rosenblatt Securities Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Rosenblatt Securities Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Ownership and Material Conflicts of Interest

Rosenblatt Securities Inc. or its affiliates does not 'beneficially own,' as determined in accordance with Section 13(d) of the Exchange Act, 1% or more of any of the equity securities mentioned in the report. Rosenblatt Securities Inc, its affiliates and/or their respective officers, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Rosenblatt Securities Inc. is not aware of any material conflict of interest as of the date of this publication.

Compensation and Investment Banking Activities

Rosenblatt Securities Inc. or any affiliate has not managed or co-managed a public offering of securities for the subject company in the past 12 months, nor received compensation for investment banking services from the subject company in the past 12 months, neither does it or any affiliate expect to receive, or intends to seek compensation for investment banking services from the subject company in the next 3 months.

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.