

JANUARY

29

MONDAY

***“Selling
Pressure Is
Strong”***

6PM CALL

Market today: Selling Pressure Is Strong

(Quang Vo – Ext: 1517)

Banking stocks led the market in the beginning minutes of the morning session. In fact, investors' sentiment at that time was very positive as there were 129 gainers and only 44 losers. The VNIndex quickly climbed up to the 1130 level (+1,3 %). However, sellers gradually took control and easily dragged the VNIndex down into negative territory at the end of the morning session. In the afternoon, only banking and brokerage stocks recorded positive gains. Most other sectors could not resist to the selling pressure. The VNIndex declined by 4.8 points more and ended with a loss of 0.52%. The market breadth was negative with 116 gainers vs. 187 losers.

It has been the first time since the beginning of 2018 that foreign investors were net sellers of HSX shares. They sold roughly VND287B net, focusing mainly on VNM, HPG and CTD. But they bought STB, VRE, KDC, BID, and HCM. In our view, we do not think the foreign investors selling today is a disturbing signal, considering that they are still net buyers so far this year.

Business update:

BFC announced its Q4 results with sales of VND 1,527B (+5.4% YoY) and NPAT of VND 70.5B (-25.5% YoY). Higher selling expenses (+130% YoY) was the main reason for the drop in BFC's profits. According to the company, the increase in costs came from rising sales promotions. This program is in place in order to keep selling prices from continuing their downtrend. For 2017, BFC recorded net sales of VND 6,306B (+6.1% YoY) and NPAT of VND 350.3B.

Analyst Pin-board

MKP - Mekophar's Company Report Release

(Son Tran – Ext: 1527)

If you are interested in this content, please click [here](#) to view more detail.

Technical Analysis Recommendation

VN-Index turned down while HNX-Index kept going up slightly. Trading volume fell below the average. After a long and sharp rally, a correction may be coming. Thus, traders consider taking profits and then cover stocks at lower prices.

PORTFOLIO RECOMMENDED BY TECHNICAL ANALYSIS

Ticker	Price	Action	Buying date	Buying Price	Target Price 1	Target Price 2	Cut loss Price	Selling Date	Selling Price	Gain/ Loose	Duration
RDP	20.00	Hold	19/01/2018	19.00	22.00		17.50			5.26%	1-3 months
VHC	58.40	Buy	09/01/2018	57.50	64.00		53.00			1.57%	1-3 months
VCG	24.40	Hold	03/01/2018	23.30	26.00		21.00			4.72%	1-3 months
VGC	25.80	Hold	02/01/2018	27.40	30.00		25.00			-5.84%	1-3 months
TCM	27.25	Cutloss	02/01/2018	29.90	33.00		28.00	29/1/2018	28.00	-6.35%	1-3 months

Notes:

- **Buying Price** is the Close Price at Buying date. **Selling Price** may be the Target Price, Cut loss Price or Closing Price at Selling date depending on specific cases.
- **Target Price 2** will be updated when the stock passes Target Price 1.
- In the ex-rights date, the prices will also be adjusted accordingly
- Duration: **Short-term** is less than 01 month; **Intermediate-term** is sfrom 01 to 03 months; **Long-term** is more than 03 months.

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
DRC - Getting Through Difficult Times	December 26 th , 2017	Neutral – 1 year	28,200
QNS - Earnings Recovery in 2018	December 05 th , 2017	Buy – 1 year	74,200
VGC - New Investments Strengthen Business Prospect	December 05 th , 2017	Neutral – 1 year	30,200
FPT - Revamped Business Structure	November 29 th , 2017	Neutral – 1 year	62,900
Becamex IDC IPO note	November 27 th , 2017	n/a	n/a

Please find more information at <http://www.vdsc.com.vn/en/companyReport.rv?categoryId=302>

FUND CERTIFICATES INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VF1	19-01-18	0.25% - 0.75%	0% - 2.5%	42,842	42,408	1.02%
VF4	19-01-18	0.25% - 0.75%	0% - 2.5%	19,095	18,904	1.01%
VFB	19-01-18	0.25% - 0.75%	0% - 2.5%	16,589	16,307	1.73%
ENF	12-01-18	0% - 3%	0%	20,375	20,071	1.51%
MBVF	11-01-18	1%	0%-1%	14,479	14,293	1.30%
MBBF	10-01-18	0%-0.5%	0%-1%	14,744	14,725	0.13%

ANALYSIS & INVESTMENT ADVISORY DEPARTMENT

Bernard Lapointe

Head of Research

bernard.lapointe@vdsc.com.vn
+ 84 28 6299 2006 (1525)

Lam Nguyen

Senior Strategist

lam.ntp@vdsc.com.vn
+ 84 28 6299 2006 (1313)
• Banking
• Conglomerates

Thien Bui

Senior Analyst

thien.bv@vdsc.com.vn
+ 84 28 6299 2006 (1321)
• Market Strategy
• Financial Services
• Personal Goods

Hieu Nguyen

Senior Analyst

hieu.nd@vdsc.com.vn
+ 84 28 6299 2006 (1514)
• Market Strategy
• Pharmaceuticals
• Durable Goods

Duong Lai

Senior Analyst

duong.ld@vdsc.com.vn
+ 84 28 6299 2006 (1522)
• Real Estate
• Building Materials

Vu Tran

Senior Analyst

vu.thx@vdsc.com.vn
+ 84 28 6299 2006 (1518)
• Oil & Gas
• Food & Beverage

Trinh Nguyen

Analyst

trinh.nh@vdsc.com.vn
+ 84 28 6299 2006 (1331)
• Steel
• Construction
• Technology

Quang Vo

Analyst

quang.vv@vdsc.com.vn
+ 84 28 6299 2006 (1517)
• Market Strategy
• Basic Materials
• Personal Goods

Son Phan

Analyst

son.pnt@vdsc.com.vn
+ 84 28 6299 2006 (1519)
• Utilities
• Natural Rubber

Tu Vu

Analyst

tu.va@vdsc.com.vn
+ 84 28 6299 2006 (1511)
• Macroeconomics

Son Tran

Analyst

son.tt@vdsc.com.vn
+ 84 28 6299 2006 (1527)
• Market Strategy
• Retailers
• Consumer chemicals

Thuy Nguyen

Analyst

thuy.nb@vdsc.com.vn
+ 84 28 6299 2006 (1528)
• Macroeconomics

Ha Tran

Assistant

ha.ttn@vdsc.com.vn
+ 84 28 6299 2006 (1526)

DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity of this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2016 Viet Dragon Securities Corporation.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Rosenblatt Securities Inc., 40 Wall Street 59th Floor, New York, NY 10005, a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through VDSC. Rosenblatt Securities Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Rosenblatt Securities Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Ownership and Material Conflicts of Interest

Rosenblatt Securities Inc. or its affiliates does not 'beneficially own,' as determined in accordance with Section 13(d) of the Exchange Act, 1% or more of any of the equity securities mentioned in the report. Rosenblatt Securities Inc., its affiliates and/or their respective officers, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Rosenblatt Securities Inc. is not aware of any material conflict of interest as of the date of this publication.

Compensation and Investment Banking Activities

Rosenblatt Securities Inc. or any affiliate has not managed or co-managed a public offering of securities for the subject company in the past 12 months, nor received compensation for investment banking services from the subject company in the past 12 months, neither does it or any affiliate expect to receive, or intends to seek compensation for investment banking services from the subject company in the next 3 months.

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.