





# BEST INVESTMENT RESEARCH VIETNAM 2025

**GLOBAL BANKING & FINANCE AWARDS** 





## **MARKET AND TRADING STRATEGY**

## **MARKET COMMENTARY**

- The market continued its upward trend and surpassed the 1,585-point resistance threshold, though the rising candle had a small body. Liquidity decreased compared to the previous session, indicating that profit-taking supply is cooling down and cash flow is still making an effort to uplift the market.
- The current rising candle signal shows an upward movement that is not yet decisive and is somewhat cautious; however, the market has officially moved past the 1,585-point resistance threshold.
- ➤ With the advantage still leaning towards demand, the market may gradually record new highs in the near future with light alternating increases and decreases, slowly head towards the next resistance areas, such as the 1,620-point and 1,650-point areas.

## TRADING STRATEGY

- Investors can anticipate the market's potential to extend its upward phase, but the price increase may be slow and still requires monitoring of supply and demand dynamics.
- Investors may consider this rally to take short-term profits and realize gains for stocks that have rapidly increased to resistance areas.
- ➤ On the buying side, Investors should avoid chasing already elevated prices, and should instead accumulate in stocks that are showing good signals from support areas or have a good upward price pattern.



## **MARKET INFOGRAPHIC**

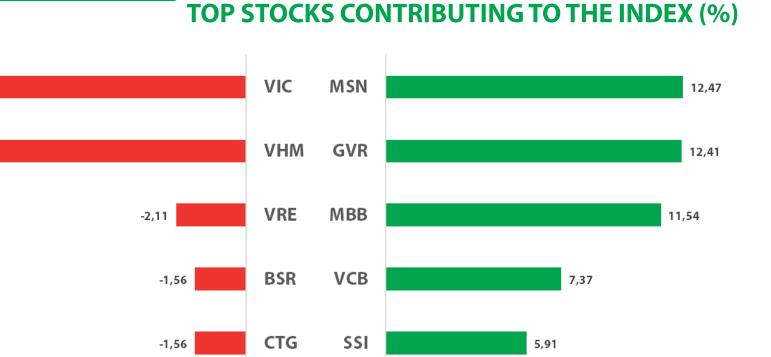


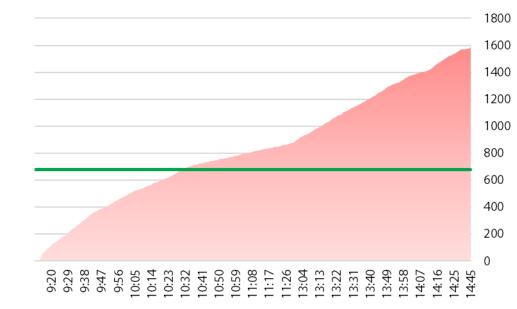
Vol —Vol Avg 30 days

August 11, 2025

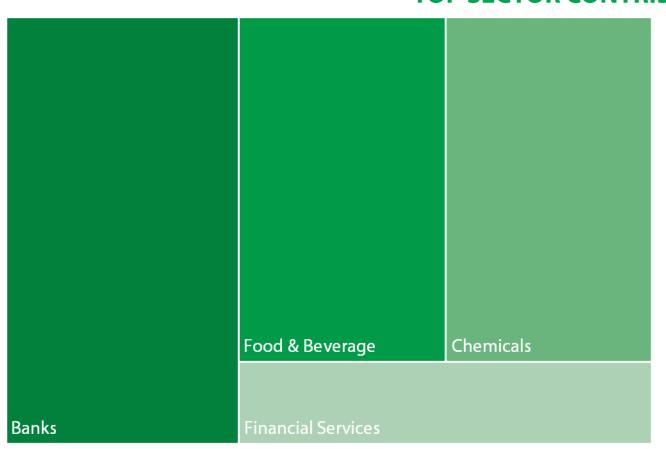
-8,34

-8,07





## **TOP SECTOR CONTRIBUTING TO THE INDEX (%)**







## **Bank for Foreign Trade of Vietnam**



| Recommendation – BUY                     |                       |
|--|-----------------------|
| Recommended Price (12/08/2025) (*)       | 61,700 – 62,700       |
| Short-term Target Price 1                | 67,000                |
| Expected Return 1 (at recommended time): | <b>▲</b> 6.9% - 8.6%  |
| Short-term Target Price 2                | 73,000                |
| Expected Return 2 (at recommended time): | <b>16.4</b> % - 18.3% |
| Stop-loss Stop-loss                      | 58,800                |

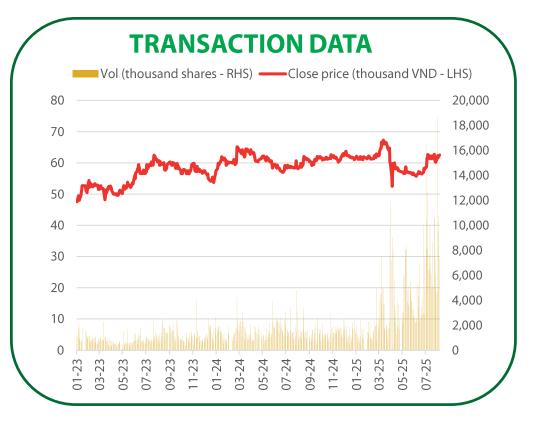
### **STOCK INFO**

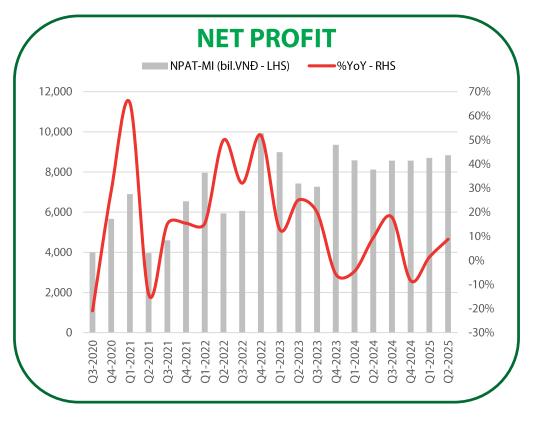
| Sector                                | Banks           |
|---------------------------------------|-----------------|
| Market Cap (\$ mn)                    | 517,216         |
| Current Shares O/S (mn shares)        | 8,356           |
| <b>3M Avg. Volume</b> (K)             | 5,793           |
| <b>3M Avg. Trading</b> Value (VND Bn) | 346             |
| Remaining foreign room (%)            | 8.03            |
| <b>52-week range</b> ('000 VND)       | 52.500 – 67.300 |

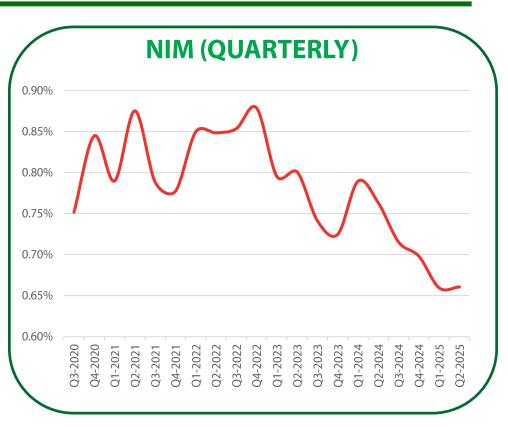
### **INVESTMENT THESIS**

- In Q2 2025, the Joint Stock Commercial Bank for Foreign Trade of Vietnam (VCB) recorded moderate business performance growth. Pre-tax profit reached VND 11.0 trillion (up 9% yoy), bringing the accumulated profit for the first 6 months of the year to VND 21.9 trillion (up 5% yoy), completing 47% of the annual plan. Credit growth reached 7.3% year-to-date, while asset quality was well-maintained with the non-performing loan (NPL) ratio slightly decreasing to 1.0%. However, the return on average equity (ROAE) continued to slightly decrease to 17.9% due to slow profit growth.
- ➤ The main driver of profit growth came from a sharp 47% year-over-year decrease in credit risk provision costs, thanks to a solid balance sheet. Pre-provision profit remained flat due to offsetting factors. Specifically, a positive 30% growth in non-interest income, mainly from foreign exchange trading and recovery of written-off bad debts, compensated for the decline in net interest income. Net interest income was under pressure as the Net Interest Margin (NIM) decreased by 0.4% year-over-year when VCB proactively lowered lending rates. Additionally, net fee income also fell by 43% due to the cessation of upfront fee recognition from an insurance agreement.
- ➤ We maintain a one-year target price for VCB stock at VND 73,000/share, with a full-year pre-tax profit forecast to increase by 9% to reach VND 46.2 trillion. At a book value per share of VND 25,600, the current P/B valuation is 2.4 times.

## **KEY FINANCIAL INDICATORS**







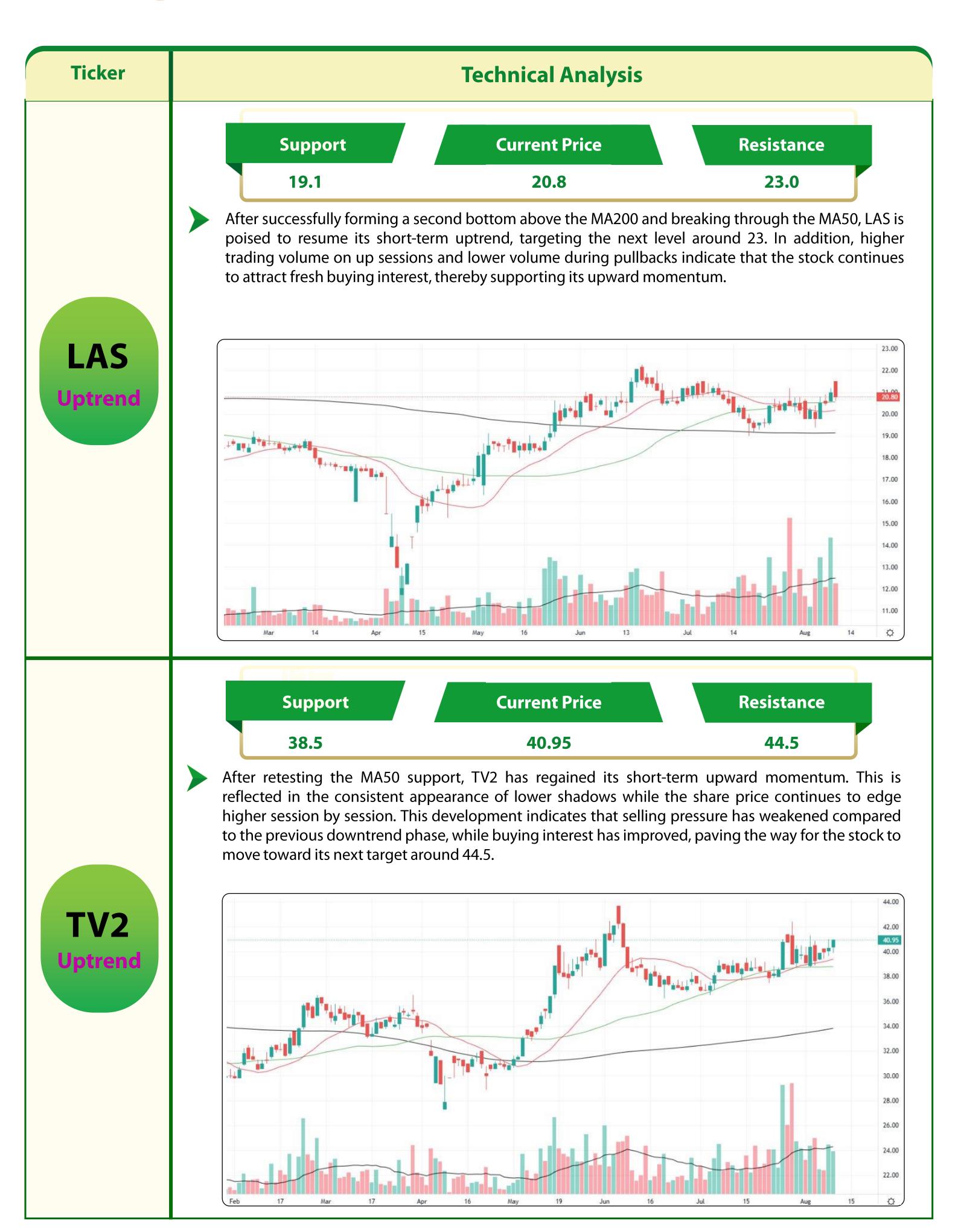
## **TECHNICAL VIEW**

• After the correction in late July 2025, VCB found support at the 60 area and quickly recovered above its MA(20) line. Although it is still facing resistance at the 63 area and has experienced strong volatility in recent sessions, the MA(20) line continues to provide supportive momentum and helps VCB consistently test the 63 resistance area. It's expected that VCB will continue to receive support from the MA(20) line and will have an opportunity to extend its upward trend after successfully conquering the 63 resistance area.

Support: 61,000 VND.Resistance: 73,000 VND.











## **HIGHLIGHT POINTS**

## **KBC – Accumulate for future growth**

(Lam Do, CFA – <u>lam.dt@vdsc.com.vn</u>)

- In the first half of 2025 (1H2025), KBC recorded positive results, with revenue and gross profit reaching VND 3.7 trillion (+254% YoY) and VND 1.8 trillion (+234% YoY), respectively. Land and infrastructure leasing in industrial parks (IPs) generated revenue of VND 2.8 trillion (+432% YoY), driven by the leasing of 86 hectares (+462% YoY), primarily from the Hung Yen Industrial Cluster (83 hectares).
- During the 2025-2026 period, in addition to developing IPs with previously approved investment policies, KBC plans to commence business operations for IPs that have recently received investment approval (Trang Due 03, Kim Thanh 2, and four newly approved IPs), increasing the total leasable land bank to approximately 3,000 hectares in the long term.
- For residential real estate projects, significant contributions to revenue growth potential in the coming years are expected from the Trang Cat Urban Area and The Trump International Hung Yen project.

Table 1: KBC's 1h2025 Business results

| (bn VND)                    | 1H25  | +/- (yoy) | %Business plan |
|-----------------------------|-------|-----------|----------------|
| IP land leasing Area (ha)   | 86    | 462%      | 41%            |
| Rental price (USD/m2/cycle) | 127   | -9%       |                |
| Revenue                     | 3,696 | 254%      | 37%            |
| IP land lease               | 2,830 | 432%      |                |
| Real Estates                | 412   | 88%       |                |
| RBFs for lease/sale         | 111   | 21%       |                |
| Gross profit                | 1,797 | 234%      |                |
| IP land lease               | 1,467 | 297%      |                |
| Real Estates                | 48    | 144%      |                |
| RBFs for lease/sale         | 48    | 19%       |                |
| SG&A                        | (291) | 4%        |                |
| EBIT                        | 1,507 | 483%      |                |
| Financial income            | 299   | 69%       |                |
| Financial expense           | (225) | 106%      |                |
| Other income/loss           | 69    | N/A       |                |
| PBT                         | 1,655 | 379%      | 41%            |
| NPAT-MI                     | 1,185 | 683%      |                |

Source: KBC, RongViet Securities

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## **RECOMMENDATIONS STATISTICS**

| Date          | Ticker                    | Current<br>Price | Entry Price | Short-term<br>Target Price 1 | Short-term<br>Target Price 2 | Stop-loss | Exit Price | Gain/ Loss | Status         | Change of<br>VN-Index (*) |
|---------------|---------------------------|------------------|-------------|------------------------------|------------------------------|-----------|------------|------------|----------------|---------------------------|
| 11/08         | DBC                       | 31.00            | 31.00       | 33.50                        | 36.50                        | 29.40     |            | 0.0%       |                | 0.8%                      |
| 07/08         | GDA                       | 23.70            | 21.70       | 24.00                        | 26.50                        | 20.40     |            | 9.2%       |                | 1.5%                      |
| 05/08         | BWE                       | 49.40            | 48.95       | 52.50                        | 56.00                        | 45.90     |            | 0.9%       |                | 4.5%                      |
| 01/08         | GSP                       | 13.60            | 13.20       | 14.00                        | 15.20                        | 12.40     |            | 3.0%       |                | 6.3%                      |
| 31/07         | TV2                       | 40.95            | 39.50       | 43.00                        | 47.00                        | 37.40     |            | 3.7%       |                | 5.9%                      |
| 29/07         | VCB                       | 62.50            | 62.30       | 67.00                        | 72.00                        | 60.40     | 60.40      | -3.0%      | Closed (31/07) | -3.5%                     |
| 25/07         | CMG                       | 41.45            | 42.75       | 46.00                        | 50.00                        | 39.90     | 39.90      | -6.7%      | Closed (29/07) | -1.8%                     |
| 23/07         | FPT                       | 106.40           | 111.80      | 120.00                       | 130.00                       | 105.90    | 106.00     | -5.2%      | Closed (29/07) | -1.1%                     |
| 22/07         | VCB                       | 62.50            | 61.10       | 65.00                        | 70.00                        | 58.30     |            | 2.3%       |                | 7.5%                      |
| 18/07         | PVS                       | 37.40            | 33.50       | 36.00                        | 39.80                        | 31.30     |            | 11.6%      |                | 7.2%                      |
| 17/07         | BID                       | 40.20            | 38.30       | 41.00                        | 44.50                        | 36.40     |            | 5.0%       |                | 8.2%                      |
| 16/07         | MSN                       | 82.00            | 74.20       | 80.00                        | 85.00                        | 68.90     |            | 10.5%      |                | 9.3%                      |
| Average perfo | Average performance (QTD) |                  |             |                              |                              | 9.3%      |            | 8.1%       |                |                           |

(\*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.



## **Vietnam events**

| Date       | Events  |
|------------|---|
| 12/08/2025 | MSCI announces new portfolio                      |
| 21/08/2025 | Expiry date of 41l1F8000 futures contract         |
| 29/08/2025 | MSCI-linked ETF completes portfolio restructuring |



## **Global events**

| Date       | Countries | Events                            |
|------------|-----------|-----------------------------------|
| 12/08/2025 | UK        | Claimant Count Change             |
| 12/08/2025 | US        | CPI m/m                           |
| 14/08/2025 | UK        | GDP m/m                           |
| 14/08/2025 | US        | PPI m/m                           |
| 15/08/2025 | US        | Retail Sales m/m                  |
| 15/08/2025 | US        | Prelim UoM Consumer Sentiment     |
| 15/08/2025 | US        | Prelim UoM Inflation Expectations |
| 20/08/2025 | UK        | CPI y/y                           |
| 20/08/2025 | EU        | CPI y/y                           |
| 20/08/2025 | China     | Loan Prime Rate                   |
| 21/08/2025 | EU        | ECB Monetary Policy Statement     |
| 21/08/2025 | US        | FOMC Meeting Minutes              |
| 22/08/2025 | UK        | Retail Sales m/m                  |
| 28/08/2025 | US        | Prelim GDP q/q                    |
| 29/08/2025 | US        | Core PCE Price Index m/m          |



## **RONGVIET RECENT REPORT**

| COMPANY REPORTS   | Issued Date                | Recommend           | Target Price |
|---|----------------------------|---------------------|--------------|
| GMD – Fire tests gold, adversity tests strength   | July 25 <sup>th</sup> 2025 | Buy – 1 year        | 71,000       |
| VCB – Moderate but Solid Growth   | July 23 <sup>rd</sup> 2025 | Accumulate – 1 year | 73,000       |
| DGC – Advantages of an extended value chain   | July 18 <sup>th</sup> 2025 | Accumulate – 1 year | 108,400      |
| KDH – Revenue in Q2/2025 continues from the handover of The Privia  | July 17 <sup>th</sup> 2025 | Buy – 1 year        | 42,600       |
| HDB – Outstanding growth driven by the expansion of non-interest income   | July 10 <sup>th</sup> 2025 | Accumulate – 1 year | 26,300       |
| Please find more information at <a href="https://www.vdsc.com.vn/en/research/comp">https://www.vdsc.com.vn/en/research/comp</a> | <u>any</u>                 |                     |              |





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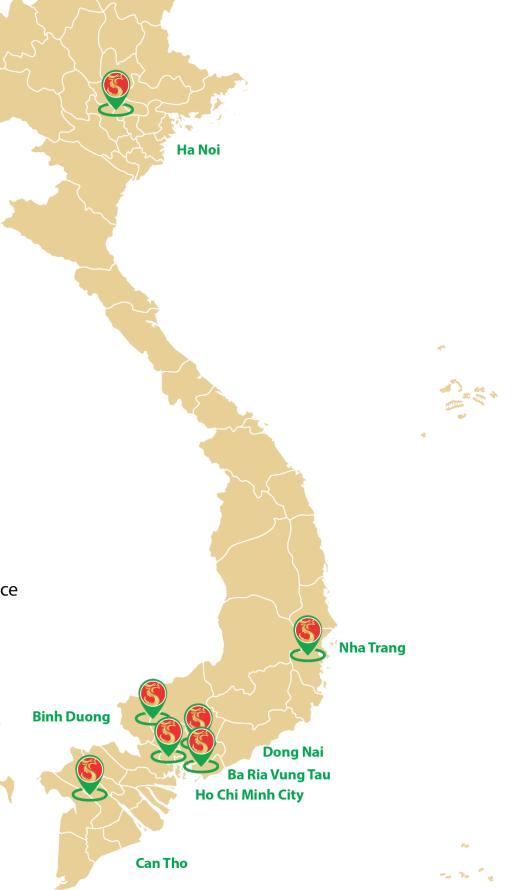
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