

OCTOBER

18

WEDNESDAY

"Investors Worried About Distribution Phase"

6PM CALL

Market today: Investors Worried About Distribution Phase

(Thien Bui – Ext: 1321)

The index remained green in most of the trading time while the majority of stocks did not show positive results. This contrary movement was did not remain till the end of today's session when the selling pressure was pushed up. VNIndex turned down more than 1.5 points. At that time, ROS suddenly went to the ceiling and helped index to reduce the rate of decrease. At the end of the session, the index fell 0.57 point. The HNXIndex also experienced a similar movement and closed down 0.42 point. The liquidity in two exchanges increased significantly compared to the recent average. However, it is clear that investors were not excited with this signal. Foreigners were net sellers on HSX but strong net buyers on HNX with over VND309 billion, coming from net purchase of 4.3 million shares of NTP, equivalent to more than VND323 million.

The VNIndex hit the 830 level three times and quickly retreated during the day. The surge in liquidity raised the alarm of a distribution phase. When the index was going up in recent days, not many shares were moving in the same way. However, when it comes to distribution phase, many shares will have to suffer and so will the portfolios of investors.

Corporate news update:

DXG showed 9M results with revenue of VND1,676 billion (+26% YoY) and NPAT of VND460 billion (+219% YoY). For Q3 only, the company recorded positive results with revenue of VND797 billion (+241% YoY) and NPAT of VND256 billion (compared to net loss of VND5 billion last year). In Q3 2017, DXG booked VND241 billion in revenue for business development, mostly coming from Opal Riverside project, and VND 512 billion in revenue for brokerage segment (+228% YoY), mainly thanks to a surge in sales volume of 3,800 units (+116% YoY).

PVI: At the meeting about the business performance of the first 9 months of the year and implement the business plan for last 3 months of 2017, the company estimated the cumulative revenue for 9 months is VND6,615 billion (76% of the plan) and profit before tax is VND471 billion (81% of the plan). Thus in Q3, revenue of PVI is VND2,246 billion and profit before tax is VND148 billion, respectively. Based on these results, we believe that PVI does not record any special events from investing activities such as the earlier rumor on the one-off profit reported from the transfer of PVI Tower.

Analyst Pin-board

PV Power - Quick Assessment of Its Power Plants' Operations

(Son Phan – Ext: 1519)

If you are interested in this content, please click [here](#) to view more detail.

Technical Analysis Recommendation

VN-Index and HNX-Index turned down when they hit their resistances (830 and 110 respectively). Trading volume increased quite strong on HSX, indicating strong selling pressure. The market may face a short-term correction. Traders should take profit and then cover stocks at lower prices.

PORTFOLIO RECOMMENDED BY TECHNICAL ANALYSIS

Ticker	Price	Action	Buying date	Buying Price	Target Price 1	Target Price 2	Cut loss Price	Selling Date	Selling Price	Gain/ Loose	Duration
FPT	50.50	Hold	21/09/2017	49.40	54.00		47.00			2.23%	Intermediate
MBB	23.10	Hold	21/09/2017	22.10	25.45		20.75			4.52%	Intermediate
CHP	26.90	Hold	18/09/2017	26.90	29.00		25.00			0.00%	Intermediate
PHR	41.80	Hold	21/08/2017	40.20	44.00		38.00			3.98%	Intermediate
RDP	20.00	Hold	16/08/2017	20.80	24.00		19.50			-3.85%	Intermediate
ITD	19.30	Hold	16/08/2017	19.50	22.00		18.00			-1.03%	Long-term
HSG	27.30	Cutloss	16/08/2017	29.15	31.00		28.00	17/10/2017	28.00	-3.95%	Intermediate

Notes:

- **Buying Price** is the Close Price at Buying date. **Selling Price** may be the Target Price, Cut loss Price or Closing Price at Selling date depending on specific cases.
- **Target Price 2** will be updated when the stock passes Target Price 1.
- In the ex-rights date, the prices will also be adjusted accordingly
- Duration: **Short-term** is less than 01 month; **Intermediate-term** is from 01 to 03 months; **Long-term** is more than 03 months.

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
PVD - Temporarily Go Through the Gloomy Time	October 06 th , 2017	Neutral – 1 year	15,100
HAX - Rapid Growth Thanks To Expanding Market Shares	October 02 nd , 2017	Neutral – 1 year	42,300
DPM - 2019 – The Turning Point	September 29 th , 2017	Neutral – 1 year	22,400
KDF - An Attractive Business Model	September 28 th , 2017	Neutral – 1 year	68,000
HDG - Higher Market Position Thanks to Ha Do Centrosa Garden Project	September 26 th , 2017	Buy – 1 year	39,700

Please find more information at <http://www.vdsc.com.vn/en/companyReport.rv?categoryId=302>

FUND CERTIFICATES INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VF1	06-10-17	0.25% - 0.75%	0% - 2.5%	34,345	34,507	-0.47%
VF4	<u>06-10-17</u>	0.25% - 0.75%	0% - 2.5%	15,529	15,590	-0.39%
VFA	16-03-17	0.25% - 0.75%	0% - 1.5%	6,777	6,802	-0.37%
VFB	29-09-17	0.25% - 0.75%	0% - 2.5%	15,671	15,622	0.31%
ENF	29-09-17	0% - 3%	0%	17,524	17,553	-0.17%
MBVF	28-09-17	1%	0%-1%	13,527	13,460	0.50%
MBBF	<u>06-10-17</u>	0.25% - 0.75%	0% - 2.5%	15,529	15,590	-0.39%

ANALYSIS & INVESTMENT ADVISORY DEPARTMENT

Truc Doan

Head of Research

truc.dtt@vdsc.com.vn
 + 84 28 62992006 (1308)

Ha My Tran

Deputy Manager

my.tth@vdsc.com.vn
 + 84 28 62992006 (1309)
 • Macroeconomics

Lam Nguyen

Senior Strategist

lam.ntp@vdsc.com.vn
 + 84 28 6299 2006 (1313)
 • Banking
 • Conglomerates

Thien Bui

Senior Analyst

thien.bv@vdsc.com.vn
 + 84 28 6299 2006 (1321)
 • Market Strategy
 • Financial Services
 • Personal Goods

Hoang Nguyen

Senior Analyst

hoang.nh@vdsc.com.vn
 + 84 28 6299 2006 (1319)
 • Transportation
 • Infrastructure
 • Industrial Real Estates

Hieu Nguyen

Senior Analyst

hieu.nd@vdsc.com.vn
 + 84 28 6299 2006 (1514)
 • Market Strategy
 • Pharmaceuticals
 • Durable Household Goods

Duong Lai

Senior Analyst

duong.ld@vdsc.com.vn
 + 84 28 6299 2006 (1522)
 • Real Estates
 • Building Materials

Vu Tran

Senior Analyst

vu.thx@vdsc.com.vn
 + 84 28 6299 2006 (1518)
 • Oil & Gas
 • Food & Beverage

Trinh Nguyen

Analyst

trinh.nh@vdsc.com.vn
 + 84 28 6299 2006 (1331)
 • Steel
 • Construction
 • Technology

Quang Vo

Analyst

quang.vv@vdsc.com.vn
 + 84 28 6299 2006 (1517)
 • Market Strategy
 • Basic Materials
 • Personal Goods

Son Phan

Analyst

son.pnt@vdsc.com.vn
 + 84 28 6299 2006 (1519)
 • Utilities
 • Natural Rubber

Thu Le

Analyst

thu.lta@vdsc.com.vn
 + 84 28 6299 2006 (1521)
 • Automobiles and Parts

Ha Tran

Assistant

ha.ttn@vdsc.com.vn
 + 84 28 6299 2006 (1526)

DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity of this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2016 Viet Dragon Securities Corporation.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Rosenblatt Securities Inc., 40 Wall Street 59th Floor, New York, NY 10005, a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through VDSC. Rosenblatt Securities Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Rosenblatt Securities Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Ownership and Material Conflicts of Interest

Rosenblatt Securities Inc. or its affiliates does not 'beneficially own,' as determined in accordance with Section 13(d) of the Exchange Act, 1% or more of any of the equity securities mentioned in the report. Rosenblatt Securities Inc, its affiliates and/or their respective officers, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Rosenblatt Securities Inc. is not aware of any material conflict of interest as of the date of this publication.

Compensation and Investment Banking Activities

Rosenblatt Securities Inc. or any affiliate has not managed or co-managed a public offering of securities for the subject company in the past 12 months, nor received compensation for investment banking services from the subject company in the past 12 months, neither does it or any affiliate expect to receive, or intends to seek compensation for investment banking services from the subject company in the next 3 months.

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.