

JANUARY

18

WEDNESDAY

"SAB Took the Lead– Quick Assessment on PGI Selling SAB"

6 PM CALL

Market today: SAB Took the Lead – Quick Assessment on PGI Selling SAB

(Thien Bui - Ext: 1321)

After a surprising surge yesterday, banking stocks continued to support the VNIndex in the morning session. Instead of accumulating more stocks, investors took this as an opportunity to sell more shares. The VNIndex was volatile and finally closed in the red, with banking stocks beginning a new decline. On the other hand, SAB increased by VND7,300/share and contributed 2 pts. to the VNIndex. Thanks to the rebalance from SAB (and some other stocks), the index only lost 1.43 pts. The HNXIndex also closed with a decline of 0.64 pts. Banking and financial shares such as ACB, VNR, PVI, and BVS all gained today, while other oil & gas companies, such as PLC and PVS, mainly declined.

SAB Update: PJICO Insurance Corporation (PGI – HSX) completely sold 200,000 shares of SAB and recorded financial revenue and profit of VND41 billion and VND27 billion respectively. The profit from SAB is nearly equal to PGI's quarterly earnings in recent years. On top of this, the company will also sell 3,614,249 shares of VIP at VND9,000 share, based on the resolutions of its 2017 guidance. If successful, PGI will record VND17.35 billion in profit. Based on the combined total inflows of these two investments, its EPS will increase by VND1,036. We believe the following three factors will be the main drivers for PGI in the future: (1) Stable business operations, (2) abnormal profit and (3) unfinished private placement. Regarding the unfinished private placement, we are positive on the prospects after PGI successfully raised funds; we have witnessed impressive growth from PTI and BIC, which are two insurers that managed to sell stakes to strategic partners at a premium price in 2015 (*see table below*).

Name	Date of private placement	Charter capital increase	Strategic partner	Market price at private placement date	Offering price	BVPS (VND)		Gross premium (billion VND)		Investment profit (billion VND)	
BIC	28/05/2015	35%	FairFax Asia Ltd	VND16,100/share	VND26,323/share	Before: 14,880	After: 17,340	3Q2016: 1,210	3Q2015: 1,090	3Q2016: 142	3Q2015: 89
PTI	09/07/2015	60%	Dongbu Insurance Ltd	VND17,200/share	VND35,912/share	Before: 13,370	After: 22,930	3Q2016: 2,224	3Q2015: 1,766	3Q2016: 141	3Q2015: 97

Analyst Pin-board

Vietjet Air - Too Many Planes?

(Hieu Nguyen - Ext: 1514)

If you are interested in this content, please click [here](#) to view more detail.

Recommendations:

The two indexes decreased slightly on low volumes. The number of losers overwhelmed the number of gainers. Both VN-Index and HNX-Index are now right below their strong resistances. Trader may take profit partly and then wait to cover stocks at lower prices.

PORTFOLIO RECOMMENDED BY TECHNICAL ANALYSIS

Ticker	Price	Action	Buying date	Buying Price	Target Price 1	Target Price 2	Cut loss Price	Selling Date	Selling Price	Gain/ Loose	Duration
BVH	60.80	Hold	05/01/2017	61.10	66.00		58.00			-0.49%	Short
PVD	20.40	Hold	03/01/2017	20.80	23.00	25.0	19.50			-1.92%	Intermediate
HCM	28.10	Hold	03/01/2017	28.30	30.00		27.00			-0.71%	Short
LHC	67.00	Hold	21/08/2015	41.50	70.00	78.0	58.00			61.45%	Long

Notes:

- **Buying Price** is the Close Price at Buying date. **Selling Price** may be the Target Price, Cut loss Price or Closing Price at Selling date depending on specific cases.
- **Target Price 2** will be updated when the stock passes Target Price 1.
- In the ex-rights date, the prices will also be adjusted accordingly
- Duration: **Short-term** is less than 01 month; **Intermediate-term** is from 01 to 03 months; **Long-term** is more than 03 months.

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
SKG - Competition Will Begin to Impact Earnings Results	December 16 th , 2016	Neutral – Long term	72,800
VGC - Catalysts Ahead for VGC to Fully Realize its Potential	December 14 th , 2016	Neutral – Long term	17,800
SAB - The Giant of Vietnam's Beer Industry	December 06 th , 2016	Neutral – Long term	143,000
DHG - Hope awaits in 2017	November 30 th , 2016	Accumulate – Long term	119,000
GMD - Encouraging result amid short-term cargo low	November 28 th , 2016	Accumulate – Intermediate term	30,000

Please find more information at <http://www.vdsc.com.vn/en/companyReport.rv?categoryId=302>

FUND CERTIFICATION INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VF1	09/01/2017	0.25% - 0.75%	0% - 2.5%	28,506	28,441	0.23%
VF4	09/01/2017	0.25% - 0.75%	0% - 2.5%	12,701	12,674	0.21%
VFA	06/01/2017	0.25% - 0.75%	0% - 1.5%	7,017	6,697	4.78%
VFB	06/01/2017	0.25% - 0.75%	0% - 2.5%	13,822	13,814	0.06%
ENF	30/12/2016	0% - 3%	0%	14,011	13,763	1.80%
MBVF	15/12/2016	1%	0%-1%	11,905	11,966	-0.51%
MBBF	21/12/2016	0%-0.5%	0%-1%	13,413	13,403	0.07%

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